



# GNE Tier 2 Due Diligence Report Template: Manufacturing & Industrial Sectors

The **Tier 2 Due Diligence Report** is GNE's premium, comprehensive evaluation package tailored specifically for international buyers looking to engage with Iranian manufacturers and industrial facilities. This report includes **all baseline checks from Tier 1 (Desk Research)** and upgrades the assessment with an intensive, 1-day **On-Site Physical and Operational Verification** conducted by GNE's technical experts.

Designed with the pragmatic and risk-averse international buyer in mind, this report prioritizes **visual evidence, actual capacities, and operational deal-breakers** over easily manipulated paperwork. It provides definitive proof of whether a target company has the physical infrastructure, raw materials, and quality standards to fulfill your orders.

## Assessment Scope & Data Fields

No.	Information Field	Verification Method	Objective & Value to the Client (The "Why")
<b>PART A: Tier 1 Corporate Baseline (Desk Research)</b>			
1	<b>Corporate Registration &amp; Identification</b>	Registry Cross-Check	Verifies legal entity existence, official Persian/English names, and active economic/tax codes.
2	<b>Legal Structure &amp; Capitalization</b>	Official Gazette Review	Evaluates the formal registered capital and ownership framework on paper.
3	<b>Board &amp; UBO Network Analysis</b>	OSINT & Cross-Registry Mapping	Identifies key decision-makers, links to other entities, and potential sanction/PEP risks.



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4	<b>Commercial/Trade Card Validity</b>	Chamber of Commerce Database	Confirms the target's legal right to directly export products internationally.
5	<b>Nominal Operation License</b>	Ministry of Industry (Behinyab)	Checks the government-registered manufacturing scope and paper-based capacity limits.
6	<b>Strategic Vendor List Status</b>	National Vendor Databases	Checks if the company is pre-approved for major state-backed industries (Oil, Gas, Power).
7	<b>Chamber &amp; Union Memberships</b>	Trade Union Records	Verifies active participation in international trade bodies (e.g., Iran-Russia Chamber).
8	<b>Public Capital Market Status</b>	Stock Exchange Records (Codal)	Determines if the company is publicly listed, offering an extra layer of compliance.
9	<b>International Exhibition History</b>	Exhibition Catalogues	Validates past cross-border marketing claims and international business exposure.
10	<b>Digital Footprint Verification</b>	Whois & Satellite Mapping	Ensures digital presence matches physical coordinates before the team deploys.
11	<b>Public Negative Records Screening</b>	Judicial & Sanction Databases	Identifies active public bankruptcies, asset auctions, or direct international sanctions.
<b>PART B: On-Site Operational &amp; Visual Verification (Physical Deployment)</b>			
12	<b>Actual Production Capacity &amp; Line Status</b>	Physical On-Site Inspection	<b>Crucial Deal-Breaker:</b> Measures active production lines, machinery age/origin, and calculates true operational throughput vs. paper claims. Prevents buying from hidden



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			middlemen.
13	<b>Raw Material Inventory &amp; Supply Health</b>	Warehouse Audit & Visual Count	Verifies stock levels of essential raw materials. Confirms if the factory has physical inputs ready or faces severe supply bottlenecks.
14	<b>Quality Control (QC) &amp; Lab Facilities</b>	Laboratory Visit & Calibration Check	Inspects the factory's internal testing equipment and protocols. Verifies if batch testing aligns with international standards (GOST compliance readiness).
15	<b>Logistics, Loading, &amp; Access Infrastructure</b>	Infrastructure Inspection	Evaluates physical access for heavy international trucks, loading docks, cranes, and container staging areas. Prevents post-production transport delays.
16	<b>Workforce Activity &amp; Factory Health</b>	Visual Assessment & Shift Check	Gauges factory vitality by observing the active workforce, shift rotations, and basic safety/HSE protocols. A ghost-town factory signals financial distress.
17	<b>Verified Photographic &amp; Video Evidence Portfolio</b>	Timestamped Media Capture	<b>Visual Proof:</b> Provides a comprehensive portfolio of geo-tagged, timestamped photos/videos of lines and inventory, eliminating paperwork ambiguity.

## Deliverables & SLA

- **Enhanced Executive Dashboard:** Features a dual-layer "Traffic Light" risk system (Desk Compliance vs. On-Site Reality) providing a clear Go/No-Go signal.
- **Comprehensive Visual Appendix:** A complete, structured portfolio of geo-tagged, timestamped photos and short videos of the factory assets.



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- **Delivery Time:** [Insert your SLA here, e.g., 10 to 14 Business Days - accounting for travel and plant coordination].
- **Language:** English (Russian translation highly recommended and available as an add-on).

## Important Disclaimer

**Terms of Advanced Assessment:** This Tier 2 Report combines public record data with a physical, time-bounded observation of the target entity's facilities. The on-site inspection represents a verified snapshot of the operations, assets, and inventory on the exact day of the visit. It does not include forensics into confidential financial ledgers, private bank balances, or historic tax evasion records.

While GNE utilizes rigorous engineering and verification methods to uncover operational realities, this report does not serve as an ongoing performance bond or legal guarantee of future contract execution. Ultimate commercial risks remain with the investing client.

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