



Peyvand-e Talae

Eurasia

GNE Tier 2 Due Diligence Report Template: Trading & Distributing Sectors

The **Tier 2 Due Diligence Report (Trader/Distributor Focus)** is GNE's specialized, high-impact evaluation package designed for international buyers looking to partner with Iranian trading houses, suppliers, or distributors. This report includes **all baseline checks from Tier 1 (Desk Research)** and enhances the assessment with a targeted, 1-day **On-Site Office & Logistics Verification** conducted by GNE's expert inspectors.

Since trading companies do not own manufacturing plants, their true value and risks lie in their infrastructure, network authenticity, and supply chain health. This template avoids uncooperative financial audits and focuses strictly on **visual proof, infrastructure bottlenecks, and verifying that the entity is an active operation rather than a shell or a multi-layered middleman.**

Assessment Scope & Data Fields

No.	Information Field	Verification Method	Objective & Value to the Client (The "Why")
PART A: Tier 1 Corporate Baseline (Desk Research)			
1	Corporate Registration & Identification	Registry Cross-Check	Verifies legal entity existence, official Persian/English names, and active economic/tax codes.
2	Legal Structure & Capitalization	Official Gazette Review	Evaluates the formal registered capital and ownership framework on paper.
3	Board & UBO Network Analysis	OSINT & Cross-Registry Mapping	Identifies key decision-makers, links to other entities, and potential sanction/PEP risks.
4	Commercial/Trade Card	Chamber of	Confirms the target's legal right to directly

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N o.	Information Field	Verification Method	Objective & Value to the Client (The "Why")
	Validity	Commerce Database	export/import products internationally.
5	Registered Scope of Activity	Official Statutes Review	Checks the government-registered business scope to ensure trading the specific commodity is legal.
6	Strategic Vendor List Status	National Vendor Databases	Checks if the trading house is an approved supplier for major state-backed industries (If Applicable).
7	Chamber & Union Memberships	Trade Union Records	Verifies active participation in international trade bodies (e.g., Iran-Russia Chamber).
8	Public Capital Market Status	Stock Exchange Records (Codal)	Determines if the company is publicly listed, offering an extra layer of corporate governance.
9	International Exhibition History	Exhibition Catalogues	Validates past cross-border marketing claims and international business exposure.
10	Digital Footprint Verification	Whois & Satellite Mapping	Ensures digital presence matches physical headquarters coordinates before deployment.
11	Public Negative Records Screening	Judicial & Sanction Databases	Identifies active public bankruptcies, asset auctions, or direct international sanctions.
PART B: On-Site Operational & Visual Verification (Physical Deployment)			
12	Headquarters Presence & Staffing Reality	Physical Office Inspection	Anti-Shell Verification: Verifies the company maintains a physical, fully branded headquarters rather than a virtual address.

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N o.	Information Field	Verification Method	Objective & Value to the Client (The "Why")
			Estimates the active headcount of the export, logistics, and sales teams.
13	Storage & Warehouse Infrastructure	Warehouse Site Visit & Audit	Logistics Proof: Visually inspects owned or leased storage facilities. Measures the actual storage capacity, shelf-life management, packaging standards, and inventory levels.
14	Heavy Truck Access & Loading Check	Infrastructure Inspection	Crucial for Russian Freight: Physically evaluates truck maneuverability, loading dock heights, container staging areas, and proximity to major transit corridors (e.g., North-South Corridor).
15	Supply Chain Authenticity & OEM Network	Visual Review of Manufacturer Ties	Checks the physical existence of official authorization letters, distributor agreements, or recurring purchase contracts with original factories. Ensures the buyer is not dealing with a multi-layered middleman.
16	Perishable Handling & Cold Chain Readiness	Technical Inspection	Visually verifies temperature controls, refrigeration equipment, and backup power protocols. (Crucial for agricultural/food exports to Russia).
17	Verified Photographic & Video Evidence Portfolio	Timestamped Media Capture	Visual Proof: Provides a comprehensive portfolio of geo-tagged, timestamped photos/videos of the office presence, warehouse facilities, and loading capabilities, eliminating paperwork ambiguity.

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Deliverables & SLA

- **Enhanced Executive Dashboard:** Features a dual-layer "Traffic Light" risk system (Desk Compliance vs. On-Site Reality) providing a clear Go/No-Go signal.
- **Comprehensive Visual Appendix:** A complete, structured portfolio of geo-tagged, timestamped photos and short videos of the corporate and logistical assets.
- **Delivery Time:** [Insert your SLA here, e.g., 7 to 10 Business Days - depending on warehouse locations].
- **Language:** English (Russian translation available as an add-on).

Important Disclaimer

Terms of Trader Assessment: This Tier 2 Report combines public record data with a physical, time-bounded observation of the target trading company's offices and storage facilities. The on-site inspection represents a verified snapshot of the logistics capability and corporate presence on the exact day of the visit. It does not include forensics into confidential financial ledgers, tax compliance records, or off-book transactions.

While GNE utilizes professional observation methods to verify operational realities and supply chain links, this report does not serve as an ongoing performance bond or legal guarantee of future commercial execution. Ultimate trade risks remain with the investing client.

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